

TRUE TYPE TALES: REAL STORIES ABOUT THE POWER OF PERSONALITY TYPE IN EVERYDAY LIFE BY PATRICK L. KERWIN

True Type Tales

*Real Stories About
the Power of Personality Type
in Everyday Life*

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About the Author

Patrick Kerwin is principal of Kerwin & Associates in San Diego, California, specializing in the development of individuals, leaders, teams, and organizations. A Myers-Briggs Type Indicator® Master Practitioner, Patrick has over 20 years experience working with corporate, education, and non-profit organizations to put the MBTI® instrument into practice for team-building, communication enhancement, change management, stress management, and individual development. He has worked with organizations including Microsoft, Google, Amgen, Heinz, Suncor Energy, Conoco-Phillips, the U.S. Navy, the Air Force Space Command, Monarch Healthcare, the UCSF Center for the Health Professions, Chelan Public Utility District, University of Notre Dame, Purdue University, and Thunderbird School of Global Management. Patrick is also one of a small cadre of faculty who conducts the intensive, four-day MBTI Certification Program in the U.S. and Canada. In addition, Patrick develops and delivers customized training programs and workshops, including Your MBTI® Leadership Type leadership development training modules for Suncor Energy, the MBTI-based Personality Insights training program for Microsoft, and the MBTI® Optimizing Team Performance team-building program. He is also the author of the fourth-edition Kerwin Values Survey® online career values assessment. Patrick is founder and Past-President of SANDAPT, the San Diego chapter of the Association for Psychological Type International. Patrick holds his MBA and Career Counseling Specialist Graduate Certificate from California State University, Long Beach, and is a National Certified Counselor.

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"True Type Tales" presents a simple and universal language that can transform and improve your everyday interactions at home and at work: the language of personality type! Based on the author's 20+ years experience using personality type to help others improve their personal and work lives, "True Type Tales" uses real stories of personality type in action to take you through a journey of: exploring your own personality type; seeing how "type" influences your personal, work, and family interactions; discovering how to pick up on the "type cues" of others; and learning how to "flex your type style" to improve your interactions with others. After reading "True Type Tales," you'll soon be speaking the language of personality type in your everyday life!

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The power of instruction is in the stories told

By Mary Bertun

You want your MBTI session to be memorable so learners will remember type behaviors (their own & others) through the tales told.

In this book Patrick Kerwin gives an array of stories that will stick with you. As an instructor, these stories helped me identify my own type tales I share in the classroom. Definitely worth the read.

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By Stephen Santore

This book shares space as a superb addition to the many books about personality type I have collected through the years. Story after story illuminates the very nature of the psychological similarities and differences to be found within us. Not only will experienced practitioners of the application of type theory glean marvelously useful information from its contents, but anyone with an interest in understanding each other more fully will be well rewarded by reading this book. Patrick Kerwin is to be congratulated for offering such a simple and entertaining read, yet providing all of the elements for any reader to clearly understand the important concepts of personality type. I am already hoping there will be a second collection of "True Type Tales"!

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